

# COMPANY #4



Severn Woods HOA <severnwoodshoa@gmail.com>

## Re: Severn Woods HOA Grounds Maintenance - [REDACTED]

1 message

[REDACTED] com>

Fri, Mar 28, 2025 at 8:22 AM

To: Severn Woods HOA <severnwoodshoa@gmail.com>

Good Morning,

The \$3,950 is for 17 bi-weekly cuts - it breaks down to roughly \$232 per visit. We would be at \$3,715 for 16 cuts.

As of right now we do not accept Zelle however we will look into that as an option with our bank. Is the Zelle option a must for your vendors?

Please let me know if you have any other questions and we look forward to hearing from you!

Best,

**From:** Severn Woods HOA <severnwoodshoa@gmail.com>

**Sent:** Frida , March 28, 2025 8:12:37 AM

**Subject:** Re: Severn Woods HOA Grounds Maintenance - [REDACTED]

Hi [REDACTED], thank you so much! Two followup questions:

- I will assume \$3950 for 16 maximum cuts will come out to \$250/cut. Is that is not correct, please let me know.
- I see you accept ACH bank transfers, does that mean Zelle is also an option or does your company's bank not offer that?

Other than that, I'll be in touch in the coming days. Thank you so much!

**Tom Friedrich**

Treasurer (Acting)

Severn Woods Homeowners Association, Inc.

P.O. Box 251

Severn, MD 21144

[severnwoodshoa@gmail.com](mailto:severnwoodshoa@gmail.com)

[Website](#) | [Facebook](#)

On Thu, Mar 27, 2025 at 1:48 PM [REDACTED] wrote:

Good Afternoon,

Thank you for the opportunity to submit our bid for the 2025 grounds maintenance package at the Severn Woods HOA. We appreciate the chance to work with you and look forward to the possibility of maintaining your property to the highest standards.

Per your request, please find our completed bid sheet attached for your review. Below are our proposed prices for the season:

**Mowing/Grass Maintenance as Outlined in the Bid Sheet: \$3,950.00 for 2025**

**Mulching the Common Areas with Double Shredded Brown Mulch: \$1,010.00 for Spring 2025**

**Spraying Weeds in the Common Areas: \$410 Per Application**

Should we be selected for this contract, we will draft a formal agreement for review and signature. We also offer the option to lock in a 3% increase for the 2026 season within the formal contract. Additionally, if winter services are needed, we can provide a bundled discount for those as well. Please let me know if any of those options should be added.

Don't hesitate to reach out if you have any questions or need any additional information, we appreciate your time and consideration and look forward to the opportunity to work together.

Best,

